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Operation performed after behaviour	Name	Effect
Present positive consequences	Positive reinforcement	Increase the probability of behaviour
Remove aversive consequences	Negative reinforcement	Increase the probability of behaviour
Present aversive consequence	Positive Punishment	Decrease the probability of behaviour
Remove favourable consequence	Negative Punishment	Decrease the probability of behaviour
Neutral consequence occur (after being previously reinforced)	Extinction	Decrease the probability of behaviour
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Cognitive psychology – Schema theory – The war of the Ghosts

The War of the Ghosts One night two young men from Egulac went down to the river to hunt seals and while they were there it became foggy and caim. Then they heard war-cries, and they thought: "Maybe this is a war-party". They escaped to the shore, and hid behind a log. Now cances came up, and they heard the noise of paddles, and saw one cance coming up to them. There were five men in the cance, and they said: and they said:

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Cognitive psychology – Schema theory – The war of the Ghosts

- Story of Indians on the west coat of Canada
- Bartlett gave it to participants before WOI in UK
- How would people remember the story if it fit poorly into their cultural schemas?
- Subject omitted much of the story, changed many facts, and imported new information
- People use schemas to aid their inferential recall of studies material

(Anderson, 1995)

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Cognitive psychology – Techniques to enhance intrinsic motivation

- Use game techniques
- Use embellishment to increase learner intensity of work and attention and to encourage deeper cognitive processing
- Use exploratory environments
- Give the learner personal control
- · Challenge the learner

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- Arouse the learner's curiosity
- Give encouragement, even when errors are made

(Alessie and Trollip, 2001).

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Cognitive psychology – Mental Models • Mental model: a representation in working memory that can be "run" by the learner to understand a system, solve problems, or predict events. • Another view on mental models (Eysenck, 2000): representations of the state of affairs described in the premises of a problem or other statements Educational Software (IN4145), Spring 2010, Lecture 2 **fu**Delft C:

Cognitive psychology – Individual difference – Cognitive Style

- "cognitive styles are the preferred, consistent, individual characteristics in organizing and processing information" (Chen and Rada, 1996).

 - Field dependent learners rely on the external world to structure their information processing
 Field independent learners are more autonomous thinkers relying more on an internal frame of reference.
- "Individual difference in cognition alone do not have significant effects on the use of hypertext" (Chen and Rada, 1996). "hypermedia case studies provide an equally effective learning environment for students regardless of learner differences" (Fitzgerald, and Semrau, 1998)

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