

Nederlandse Financierings-
Maatschappij voor
Ontwikkelingslanden N.V.

FMO

Finance for development

*Finance for
development*

topics

About FMO

My job: ORET-facility

Development your view

Your future job

- >Overall Goal FMO:
- >Structural and Sustainable Economic Growth by Supporting the Private Sector in Developing Countries
- >FMO is an International Financial Institution like DEG (Germany), CDC (UK), EIB (Luxemburg) or IFC (USA)
- >FMO's shareholders: Dutch State and Banks

FMO's Strategy

- a) Countries: Asia, Africa, Latin America, East and Central Europe
- b) Sectors: Financial sector, SME, infrastructure, trade and industry
- c) Budget: EUR 2 billion invested and to be invested

What does FMO actually do?



Finance

- long term debts
- equity
- seed capital
- SME fund
- least developed country fund

Investment Promotion

- technical assistance
- least developed country fund
- development related export

Development Related Export: ORET

- > Annual budget EUR 100 million
- > Infrastructure
- > Maximum transaction EUR 45 million
- > Grant percentage 35 - 50%
- > Partially only Dutch companies (tied)
- > Partially untied
- > Worldwide, about 90 countries

Some of our transactions

Grant amount in EUR million

> Drinking water	Ghana	20
> Road construction	Ghana	17
> Port break water	Cameroon	10
> Rural electrification	Philippines	6
> 8 Waste water treatment plants	China	17
> 20.7 MW wind park	Jamaica	6
> Tidal Inlet Cartagena	Colombia	11

My job: Investment Officer ORET-Programme

Assess Proposals

Define added conditions

Make contracts

Check progress and implementation

Authorizing payments

Evaluate results of project

About 6 visits each year

Discussion

What would you consider the most important element of development?

What would you change in society/world in order to achieve a more balanced distribution of wealth worldwide?

What can be the role of the private sector in development?