

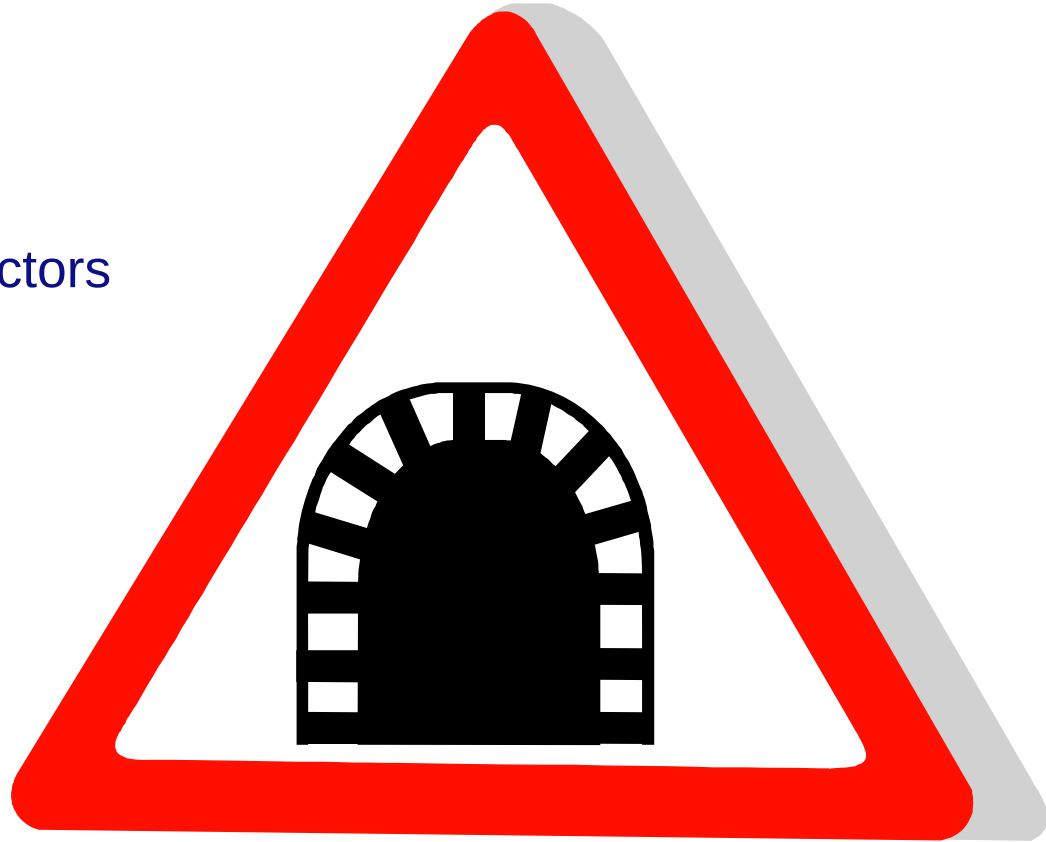
Tunnel Vision

Cognitive, affective, social and technical factors



Content

- General introduction
- Cognitive factors
- Social and organisational factors
- 'Vincennes incident'
- Computer support



Tunnel Vision?

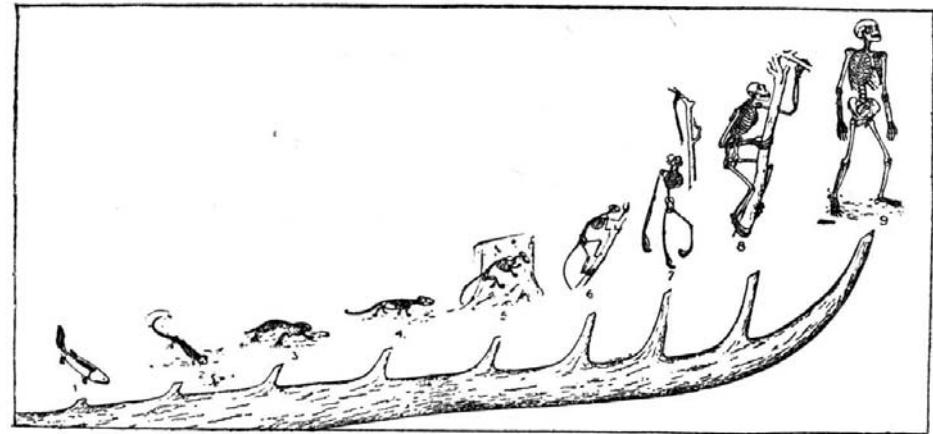
The combination of cognitive, affective and social factors that brings about a too fast or too strict focus on specific information, neglecting other info.

- Varieties
- Our definition
- Not all or nothing
- Hindsight
- Who to blame?
- Hype?



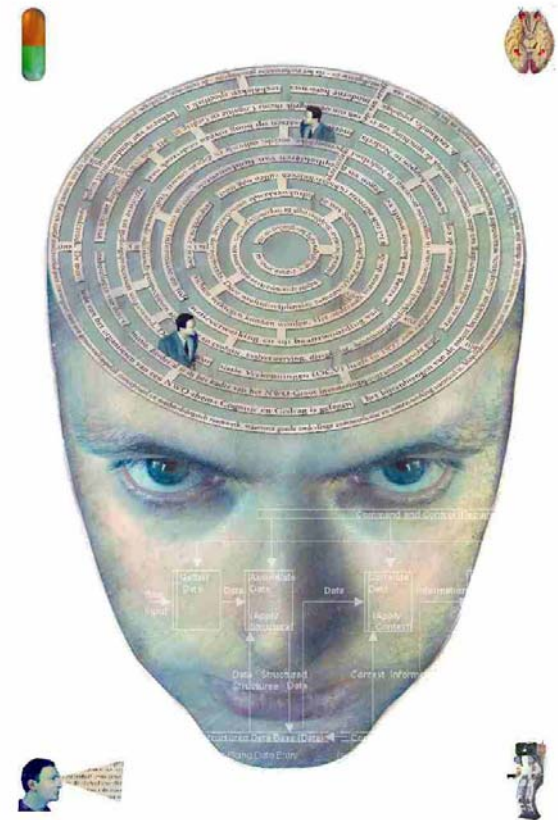
Why tunnel vision?

- Biases are side effects of the need for efficient information processing. We need structure and selection. 'William James: blooming, buzzing confusion'.
- Evolutionary origin
- Not always bad
- *High-risk* organisations
- Why is it rising?



Cognitive factors

- Several cognitive biases contribute to tunnel vision
- Biases for seeing, hearing, memory and interpretation
- In general, there is no intention involved (unconscious)



Biases (1) – Confirmation Bias

- I am in the right bus!



- Behind every vowel (at the other side of the card), there is an even number.

A B 2 3

- Larger: emotional investment, high self-esteem

Biases (2) – Hindsight bias

IT WAS SO OBVIOUS
THAT THIS BALI BOMBING
WAS GOING TO HAPPEN... I
CAN'T BELIEVE THE GOVERNMENT
DIDN'T FORESEE IT ... JUST
CAN'T BELIEVE IT ...

WHERE DO YOU
THINK THE NEXT
ONE MIGHT BE ?



THE NEXT ONE WON'T
BE SO PREDICTABLE
THAT'S OBVIOUS... ANYONE
CAN SEE THAT ...



Heuristics – Anchoring (base-line, reference)



**Percentage of countries
from Africa in UN?**

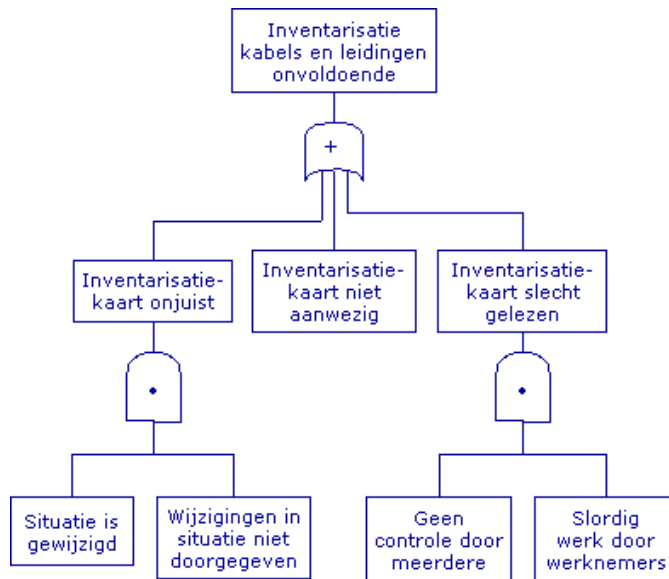
$1 \times 2 \times 3 \times 4 \times 5 \times 6 \times 7 \times 8$

$8 \times 7 \times 6 \times 5 \times 4 \times 3 \times 2 \times 1$



Heuristics - Availability

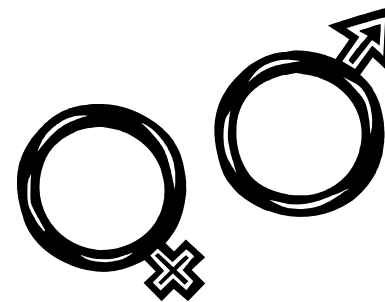
More words with K as 1st or 3rd letter?



Explicit in fault tree?



liveliness

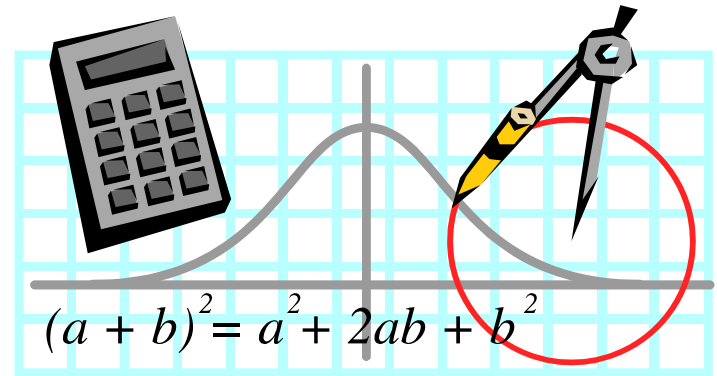


Saillance (well-known persons)

Heuristics - Representativeness



Librarian,
pilot,
hairstylist, or
shop assistant?



Social and organisational factors (1)

- Group thinking
 - Antecedents: cohesion, isolation, lack of procedures, directive leadership, high pressure
 - Symptoms: overestimation of own group, not receptive for de environment, pressure for conformity
 - Consequences:
 - Incomplete search for alternatives
 - selective information processing
 - no active search for information
 - no reconsideration
 -



Social en organisational factors (2)

- Emotional investment
- Reduction of fear and/or insecurity
- Status
- Pressure of superior
- Expectation of media and society
- Methods
- Obligations
- Performance measures
- Self-imposed pressure
- Involvement of an expert



Maritim operation vs. Crime investigation



Vincennes Incident

- A civilian airliner, Iran Air Flight 655, was shot down by US missiles on Sunday July 3, 1988, over the Strait of Hormuz, towards the end of the Iran-Iraq War.
- The aircraft was destroyed by the U.S. Navy's guided missile cruiser USS Vincennes, killing all 290 aboard.
- According to the US government, an inexperienced crew mistakenly identified the Iranian Airbus A300 as an attacking F-14 Tomcat fighter.

What went wrong?

- stress, fear
- Supposed similarity with previous incident (*availability bias*)
- Only use of information that confirms expectation (*confirmation bias info assess*)
- Perception failures (*design error displays*)
- Weighing error (one F14 no 'real' danger for Aegis-cruiser, take more time)
- 'scenario-fulfillment' (*confirmation bias info search*)
- groupthink



Computer support

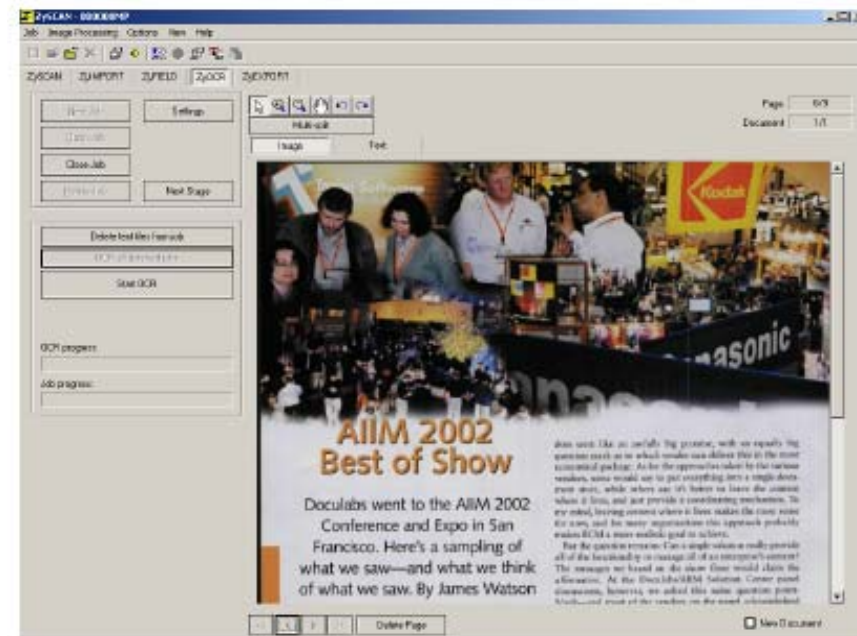
- Hard to accomodate
 - enormous interests/importance
 - emotional load (stress). But.....
- Time pressure
 - Consequence of complexity, volume, uncertainty



Accommodate 'Volume' factor?

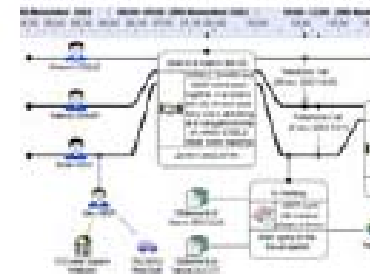
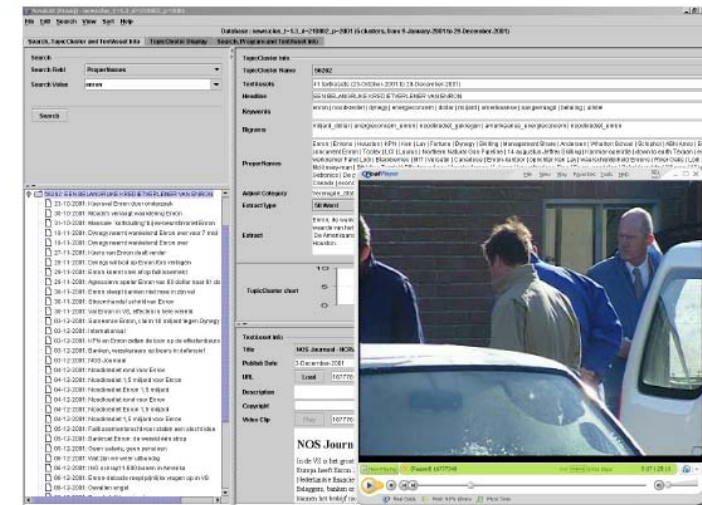
- processing
- recording
- disclosure (anti-bias search)
- maintain history (over cases)
- Auto-summary

(bijv. Zylab, Novalist, PARANOID)



Accommodate 'Complexity' factor:

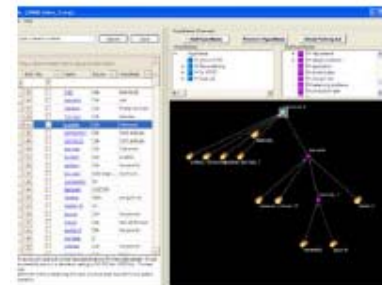
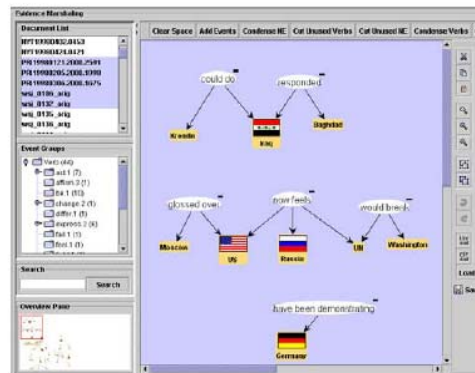
- Visualisation (e.g. time-line, relation schemes in Analyst Notebook)
- Representation (e.g. dialogue visualisation)
- Hypothesis analysis (e.g. PARANOID)
- 'Simple' checks time/location
- Cross-media clustering (e.g. Novalist)
- Data-mining
- provide structure/templates



Novalist

Accommodate 'Uncertainty' factor

- Reasoning with uncertainty
- Calculate with reliability information and its origin
- Disclosure of historical data & 'base-rates'
- Evidence tracing & revalue data



DECIDE

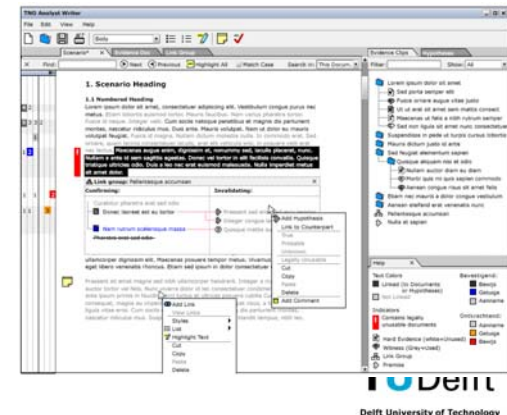
Problems of technology

- Usability & training insufficient
 - sub-optimal use
 - no transparency
- Integration systems (technical, organisational, security)
- Technology can cause biases by itself (e.g. visualisation, data-mining, wrong formats, schemes)
- Problems input reliability and chances



Analyst Writer - Critique scenarios

- Based on strengths of human and computers
- Scenarios should be easy critique and share
- Link source data to the scenario
- Make explicit which data are not used
- Make explicit which parts are not covered by the source data



TNO Analyst Writer

File Edit View Help

Scenario* X Evidence Doc Link Group

Find: [] Next Previous Highlight All Match Case Search in: This Docum.

1. Scenario Heading

1.1 Numbered Heading

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Link group: Pellentesque accumsan

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Nam rutrum scelerisque massa	Integer congue la
Pharetra erat sed odio	Quisque mattis au

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Help

Text Colors

- Linked (to Documents or Hypotheses)
- Not Linked

Bevestigend:

- Bewijs
- Getuige
- Aanname

Indicators

- Contains legally unusable documents
- Hard Evidence (white=Unused)
- Witness (Grey=Used)
- Link Group
- Premise

Ontkrachtend:

- Aanname
- Getuige
- Bewijs

