

# Chapter 19. An Introduction to N-Person Games

- Representing Three Person Games
- Prudential Strategies and Security Levels
- Questions and Assumptions of N-Person Games
- Coalitions and Characteristic Functions

# Questions of Cooperative Game Theory

- Which coalition or coalitions should form?
- How should a coalition which forms divide its winnings among its members?
- Von Neumann and Morgenstern argued that the grand coalition (coalition of all coalitions) should always form, and therefore focused on dividing the winnings
- We can reasonably question their assumptions for policy analysis

# Normal Form for Three Players

Third player Larry, two separate games based on Larry's choice

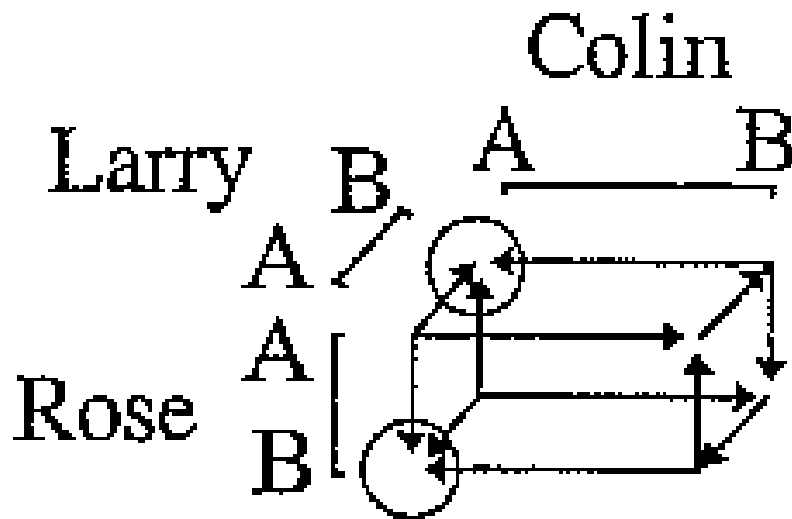
		<u>Larry A</u>	
		Colin	Colin
Rose		A	B
		A	(1, 1, -2)
B	(2, -4, 2)	(-5, -5, 10)	

		<u>Larry B</u>	
		Colin	Colin
Rose		A'	B
		A	(3, -2, -1)
B	(2, 2, -4)	(-2, 3, -1)	

Payoffs (Rose, Colin, Larry)

Tables from Game Theory and Strategy (Straffin 1993) p.127

# Movement Diagram in Three Dimensions

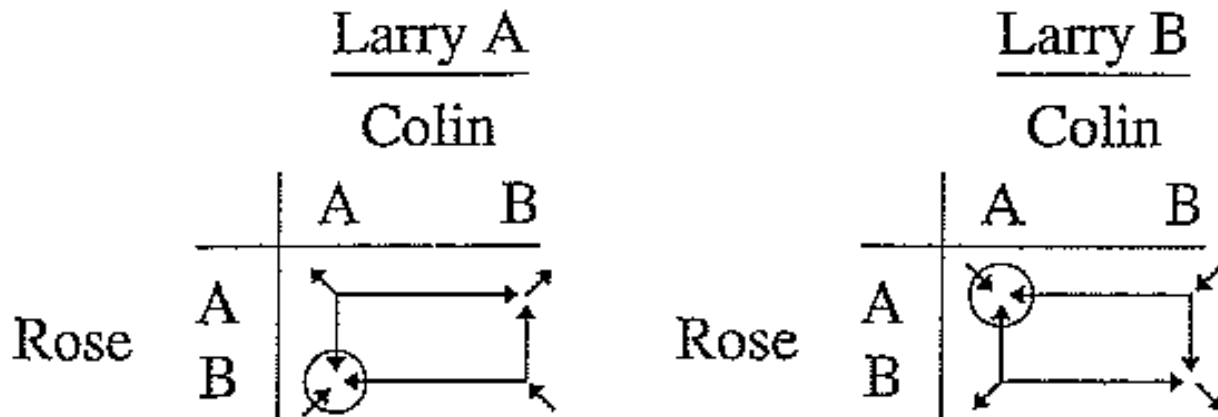


Easy to visualize, but hard to draw well. So we do it in parts.

Diagram from Game Theory and Strategy (Straffin 1993) p.127

# Movement Diagram in Easy Parts

The in-flows and out-flows represent Larry's choices.



## Payoffs (Rose, Colin, Larry)

Diagram from Game Theory and Strategy (Straffin 1993) p.127

# Prudential Strategies

- First discussed in Chapter 11
- Involves cautious play
- Extension to N-Player
  - Assume the worst: Other players have ganged up on you to secure themselves the best possible outcomes
  - You counter by a mixed strategy which secures you at least a minimum payment
  - This is known as your security level

# Counter-Prudential Play

- Suppose Rose were known to play using prudential strategies
- How would Colin and Larry respond?
- This is the counter-prudential strategy.
- Prudential play is not the best response to counter-prudential play
- In general prudential and counter-prudential strategies are out of equilibrium

# Assumptions of N-Person Games

- Also known as *coalition games* or more generally *cooperative game theory*
- Players can communicate and form coalitions with other players
- They can't do this unless explicitly stated in non-cooperative games!
- The value of the game changes according to coalition structures
- Players can make sidepayments to other players – we assume utility is transferrable



# Sidepayments

- A significant assumption used in forthcoming chapters
- Recall how we said that interpersonal comparisons of utility were, in general, not possible?
- Perhaps in some games there are transferrable units of utility such as currency
- Indeed some public administrations and political scientists suggest that decision-makers swap issues and legislative solutions creating a sort of currency
- Aumann (1967) offers a general theory of N-person games without sidepayments

# Characteristic Function

- The characteristic function enumerates possible coalitions and their value
- For each coalition you can calculate the marginal value created or destroyed when forming

$$v(\phi) = 0$$

$$v(R) = -4.4$$

$$v(C) = -4$$

$$v(L) = -1.43$$

$$v(CL) = 4.4$$

$$v(RL) = 4$$

$$v(RC) = 1.43$$

$$v(RCL) = 0$$

- What happens if players refuse to play the game?
- $\phi$  Is the null set. By convention we set the value of the null set to zero.

# A Reduced Form?

- You can envisage a process of group formation leading to coalition values, but you need not
- Is the characteristic function a reduced form of the non-cooperative game?
- Yes. The non-cooperative game provides a useful justification for the values listed in the function.
- No. Shared values in groups are in themselves a fundamental construct of interest.