Only an expense for companies?



(logos from company websites)

**Karel Mulder** 

January 8, 2010



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**Delft University of Technology** 

#### Sustainable Enterprises Contents

The role of the engineer in companies Sustainability in the company Sustainable companies, examples



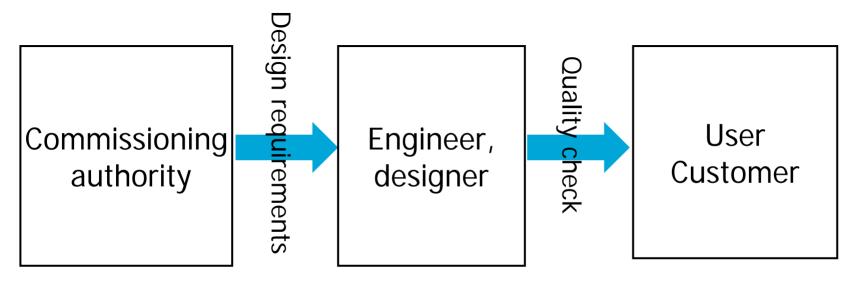
#### Sustainable Enterprises Contents

Traditional: 3 phases Commissioning/assignment Design Implementation/Use

Corresponding divisions of responsibilities Executives/managers Engineer Executives/user/government



#### Traditional division of tasks of engineering design



Conclusion: all moral/ethical decisions outside the realm of engineering design?



Role engineer in the company: only designer?

Engineers are not only responsible for the design job. They also are involved in

Analysis Suggestions Feed back Evaluation

SD is not an extra requirement in the program of requirements for the design because.....

????

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#### Sustainable Enterprises Sustainable Design

Focus on functional requirements of user

Car  $\rightarrow$  need for mobility or need for access of services, green wheels

Packaging  $\rightarrow$  need for product protection

Clothes  $\rightarrow$  need for comfort/need for self expression

Paper  $\rightarrow$  need for data storage and transmission

Interact, break the walls



# Is a company only about making as much money as possible?

License to operate: a company has to respect the margins set by law and public opinion

- A company might trigger new legislation
- Consumers might take action: Brent Spar



# Time Horizon: should we optimize money now, or in the future?

If you have an apple tree, you might cut it for the wood, rent it to somebody by an annual auction, or pick apples yourself to sell on the market. The first activity will give you the quickest return. The last activity will probably yield the highest return in the long run as the harvester will probably take care that the tree will remain in good shape and no auctions have to be organized.

Companies that never made any profit are sold for high prices



http://www.wisebread.com/files/frugano mics/imagecache/blog\_image\_full/files/fr uganomics/blog-images/appletree.JPG



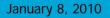
#### **Sustainable Enterprises** Principle of Subsidiary

Greedy management does not imply that all individuals in the company are, they have their own morals and interests



#### Sustainable Enterprises Chance

In innovation you are never sure what brings money





#### **Sustainable Enterprises** Earning Money by Green Products?

Green electricity

Gist-Brocades: solving effluent water problem created a new business

Effectiveness of consumer protest: conditions of chickens were improved, seal hunting was curbed Green wheels



http://www.consumentenkracht. nl/images/greenwheels.jpg



#### Sustainability in the mission



(logos from company websites)



#### **Sustainable Enterprises** Pollution Prevention Pays: example 3M

Eliminate or reduce a pollutant.

Reduced energy/materials use

Avoidance of pollution control equipment





#### **Sustainable Enterprises** PPP Results at 3M, 1975-2002

- 4973 project
- prevented emissions of 857,282 tons of pollutants
- saved \$894 million
- Prevented accidents?





#### Sustainable Enterprises Other Examples

Unilever, water, Fisheries

Anglo American,

Johnson & Johnson







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#### Sustainable Enterprises Value for the Company

Product performance and production costs

Reputation and public image improvements: motivation of personnel also

Coherence of various parts of the company: increasing effectiveness and flexibility





FSC Forest Stewardship Council

http://www.ngms.state.ms.us/env/images/recycle,%20reuse%20reduce.jpg http://www.lamro.com/fonts/specfont/recycle2.gif



#### Many companies engage

World Business Council for Sustainable Development (WBCSD)

People Planet Profit 190 international companies economic growth, ecologic balance Social progress

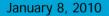
Corporate Social Responsibility



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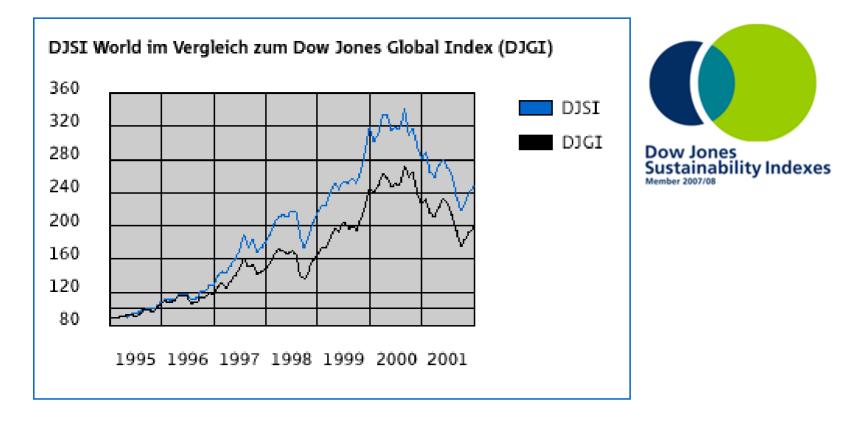
#### Sustainable Enterprises Nothing New?

Robert Owen – New Lanark mills Jacob van Marken – Delft yeast plant Fourier





#### **Dow Jones Sustainability Index**



January 8, 2010



#### **Companies Need New Managers**

Increasing Complexity of technology

Globalization

**Emancipation of citizens** 



#### Sustainable Enterprises Company Technology Assessment?

In the longer run Chemical Industry cannot afford to be in war with society,

Aernoud Loudon, CEO AKZO-Nobel, president CEFIC





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# Sustainable Development: a Better understanding of the company's self interest

Because one needs the **cooperation of stakeholders** 

workers,

consumers,

stock owners

neighbors, media, local officials

because more Sustainable technologies might become the standard at the market



### Sustainable Enterprises Authorities

In a modern civil society, authorities are no longer commanders but process organizers

Consensus based strategy Coordination of various activities Communication with stakeholders

# **Sustainable Development for Engineers**

Modern engineers must have a holistic approach, so they can not only use their expertise in a scientific or technological context but are also sensitive to social, environmental and political needs. The best technical solution of a challenge is not always the one most acceptable to society.

Therefore engineers must also be skilled communicators, able to translate challenges and possible solutions between society and science.

Jeroen van der Veer Chief Executive Royal Dutch Shell



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